







Participatory research to support sustainable land management on the Mahafaly Plateau in south-western Madagascar

Characteristics of rural markets in the Mahafaly Plateau region Analysis of market monitoring data from 2013 and 2014



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## **Electronic appendix**

The electronic appendix to this report contains three Microsoft Excel files with the following content:

- Summary statistics: tables depicting statistics on raw data and four-week averages for all crops, livestock products and alimentary plants surveyed as well as supplementary tables on unit conversions for crops and livestock category definitions
- Crop diagrams: diagrams of seasonal price fluctuations for all crops surveyed
- Livestock diagrams: diagrams of seasonal price fluctuations as well as diagrams with prices according to age class for all livestock types surveyed

### Introduction

For villagers on the Mahafaly Plateau local markets are the most important channels for marketing their agricultural products and purchasing goods for consumption. Thus, a market analysis provides information on the constraints and opportunities faced by the rural households.

We monitored market prices for crops, alimentary plants and fruits as well as livestock products on five markets in the Mahafaly Plateau region over a period of 2 years (2013 & 2014) in at least 2-weekly intervals. We analyse the data to answer the following questions:

- 1. Which livestock, crop and alimentary plants products are available on the markets?
- 2. Which factors influence the availability and prices of these products on the different markets?

Among the factors influencing product availability and prices, we pay particular attention to seasonality, differences between markets and price shocks. Verification interviews with the market monitors or other key persons helped us to validate results on causes of price developments on a qualitative basis. This is the second report showing results from the monitoring in 2013 and 2014 (see report Characteristics of rural markets in the Mahafaly Plateau region - Analysis of market monitoring data from 2013). The monitoring continued in 2015 and 2016 with the same methodology.

### **Methods**

We monitored prices from mid-January 2013 to mid-January 2015 on five markets in the Mahafaly Plateau region. The five markets were identified as central for different regions for the northern transect of the SuLaMa study area through a network analysis of Village Baseline Survey data. The network analysis was carried out with information on markets visited by people from different villages and using the software Ucinet. We selected in the littoral region the neighbouring markets of Efoetse and Marofijery, and on the plateau the markets of Andremba and Itomboina. In 2014 the market in Marofijery was replaced by the neighbouring market in Ankilibory, since the market in Marofijery was partly given up. In addition to those markets of local importance, we selected Ambatry as one market of regional importance since people from the littoral, the plateau as well as from Masiaboay and Beantake mentioned to visit this place.

The currency of all recordings is Madagascar Ariary (MGA; 1 € = 3,250 MGA: 4<sup>th</sup> September 2014, 1 € = 3,564 MGA: 17<sup>th</sup> July 2015, www.oanda.com). For each market place, we engaged a local inhabitant of the village as a market monitor, who received the local half day salary for assistance for each monitored data set (3,000-4,000 MGA). He visited the market days at least in intervals of 2 weeks (in many cases even in weekly intervals) and recorded prices of available products. We predefined a list of products, but the market monitor could add other crops, livestock categories or local fruits if they occurred on the market. In order to keep the disturbance on the market and transaction costs for the monitors low, he recorded always the first price given by the seller of the product. There might be deviations from the actual selling price since bargaining is possible on the market. The market monitors usually started recording prices around 8.00am to 8.30am. At this time, the market for crops and other products is fully opened, while transactions especially on the livestock market may take place earlier (as early as 4.00am).

The monitored data was checked from the market monitors' notebooks at monthly intervals and then entered into excel files. The full data set was organized in weekly intervals. For each product, a standard unit was defined and conversions of sold units were carried out based on weighings of local crops. For some products, e.g. melons and pumpkins, a price range was recorded by the monitor due to the different sizes of pieces. Here, we worked with the mean price calculated from the price range. In order to carry out comparative analyses of prices, we calculated the mean price in moving 4 weeks intervals for the whole time period.

We recorded market data for 27 different crops grown in the Mahafaly Plateau region. The range of crops comprises manioc (dried and fresh), sweet potatoes, maize, tomatoes, as well as different kinds of beans, bulb vegetables, melons, and pumpkins. We used standard statistical methods in R to test for differences between markets and seasons in the crop data. Differences were tested using Kruskal-Wallis test and a post-hoc Dunnett's multiple comparison test since for the majority of analysed data the homogeneity of variances required for the standard ANOVA was not given according to the Levene test of variances. For testing differences between seasons in crop price data, we defined the harvest season and the lean season according to the cropping calendar (Agriculture fact sheet from WP 2) for the study region. Table 1 depicts the harvest and lean seasons for the different crops. The lean season takes place at the end and the beginning of the monitored years. Thus, we used four different datasets with an equal number of weeks, one representing the lean season 2012/2013, two for 2013/2014 and one for the lean season 2014/2015. As many crops were traded only seasonally, a meaningful statistical analysis was only possible for the most frequently occurring crops.

Table 1 Harvesting and lean seasons for different crops (calendar weeks)

		2013/2014		2014/2015		
Crop	Lean	Harvest	Lean	Lean	Harvest	Lean
	season 1	season	season 2	season 1	season	season 2
Maize	3-9	12-20	49-3	2 - 8	12 - 20	48 - 2
Manioc	3-9	27-35	49-3	2 - 8	27 - 35	48 - 2
Lojy and	3-9	14-22	49-3	2 - 8	14 - 22	48 - 2
other						

We recorded price information for livestock and livestock products for zebu, sheep and goats on five markets in the Mahafaly Plateau region. Among the recorded items are milk and meat, as well as live animals in 72 categories for zebu and 44 categories for sheep and goats respectively. The categories of live animals are based on age and body condition, and for females also on reproductive performance. For adult sheep and goats, animals are classified according mainly to their life age (2 to 8 years), while younger animals are classified finer in age categories of 6 months or less. The same applies to bulls and castrated zebu as well as charrette zebu (konda). Older zebu females are classified according to the number of their parturitions. Please see the electronic appendix for the detailed classification.

During the data analysis for 2013, the market monitors were asked to give feedback to the diagrams showing the crop and livestock data they recorded. Questions were posed on phenomena visible in the diagrams (e.g. periods of especially high prices, comparisons between different market places).

This exercise allowed us to cross-check findings from the data with personal experiences of the monitors, and we collected information on possible sources of price differences and fluctuations. The information from these exercises is reported in separate sections in the results. Most respondents understood the logic of the diagrams and were able to make comparisons between seasonal prices and different markets. Most of them also understood the market logic, i.e. the influence of number of sellers (supply) and number of buyers (demand) on prices.

## **Results**

## Market network analysis

The result of the network analysis of data on visited markets from the Village Baseline Survey (figure 1) clearly distinguishes markets according to the village of origin of their visitors and the relative importance of the market. Without any information on the geographic location of villages, the network reproduced more or less a regional map, indicating the littoral region as distinct from the plateau region with the most important regional centres to the right side of the network, i.e. eastern side of the Mahafaly Plateau region.

In the littoral region, the network depicts four markets (Efoetse, Marofijery, Ankilibory, and Beheloke) of similar importance, while Ankilimivony is mentioned less often. In the Plateau region, Itomboina is the most important market, which is visited by inhabitants from nearly all villages nearby as well as from some littoral villages and villages from Beantake and Masiaboay. Surprisingly, the market in Beroy is visited by inhabitants from littoral and plateau villages equally. In Beantake and Masiaboay communes, the most important markets are Masiaboay centre, Ampasindava and Beahitse. However, as the markets of Betioky and Ambatry with larger importance are situated nearby, inhabitants from the single villages visit these markets as well.

Based on this information and needs of the project, we chose to monitor the markets of Efoetse and Marofijery in the littoral region, Itomboina and Andremba in the plateau region, as well as Ambatry as a market with greater centrality and regional importance. Although the network does not depict trade relations (i.e. transport and resale of goods and services), we can assume that traders travel between the littoral region and Itomboina, between Itomboina and Andremba, as well as between the regional centers Betioky/Ambatry and Itomboina.

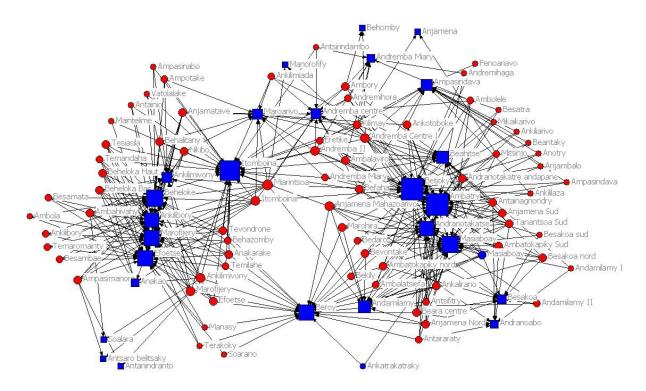


Figure 1 Network of markets in the Mahafaly region

Note: Villages are shown in red, markets in blue, the size of the square indicates the relative importance of the market (i.e. relative number of records from villages)

### Crops

We recorded market data for 19 different crops grown in the Mahafaly Plateau region. The range of crops comprises manioc (dried and fresh), sweet potatoes, maize, tomatoes, as well as different kinds of beans, melons, and pumpkins.

#### **Availability**

Most observations for crops in the moving 4 week intervals were made for maize, rice, Lojy beans (cowpea) and peanuts (without shell) which occurred on average in 80 to 100 % of all intervals and markets (table 2). Dried manioc occurred less on the markets in Efoetse, Itomboina and Marofijery/Ankilibory (60 - 72 %) in 2014 compared to the year 2013. Antsamby beans (mungbeans), garlic and onions were also common on the markets. Other products, e.g. pumpkins and melons, were only seasonally or occasionally available. The availability was lowest for the grains sorghum and millet, but in 2014 they seem to be present more often compared to 2013. Furthermore, sweet potatoes were with an overall presence of 46 % nearly equally common in both observation years.

Markets also differ in the availability of crops. The widest and most constant range of products is offered in Ambatry followed by Efoetse and Marofijery/Ankilibory. Some products were present only in one market (see Voatavo (pumpkin), Akondro (banana) or fresh Kapiky (peanut).

Table 2 Availability and prices for agricultural crops on the different markets in 2013 and 2014 based on moving 4-weekly means

Category	Crop	Unit	Market		20	13				201	4		_
				Availability (%)	Min	Max	Mean	Median	Availability (%)	Min	Max	Mean	StdDev
Beans	Tsaramaso	MGA/kp <sup>1</sup>	Efoetse						20	800	900	840	55
	(beans)		Marofijery/Ankilibory						28	600	800	657	98
			Ambatry						64	500	800	680	116
	Lojy	MGA/kp	Efoetse	92	150	600	324	300	92	200	600	351	106
	(cowpea)		Marofijery/Ankilibory	100	200	500	337	300	80	217	500	330	80
			Itomboina	100	213	500	289	267	96	200	475	334	76
			Andremba	100	175	575	290	300	100	200	450	305	76
			Ambatry	96	200	633	317	308	96	225	750	334	115
	Antake	MGA/kp	Efoetse	32	100	300	250	300	16	300	300	300	0
	(hyacinth-bean)		Marofijery/Ankilibory	32	225	300	257	250	40	225	300	264	29
			Itomboina	48	143	250	188	184	72	193	270	218	27
			Andremba	48	200	250	206	200	52	200	250	222	23
			Ambatry	56	250	475	345	338	52	250	450	342	61
	Antsamby	MGA/kp	Efoetse	72	300	1000	617	700	44	288	800	373	150
	(mungbean)		Marofijery/Ankilibory	52	267	1250	464	475	76	300	800	516	152
			Itomboina	80	257	500	355	338	80	350	800	499	124
			Andremba	60	250	1000	358	300	76	300	1000	496	205
			Ambatry	96	300	883	450	421	96	325	1000	472	135
	Antsabim-bazaha	MGA/kp	Efoetse	24	280	450	366	350	24	400	700	500	155
	(rice-bean)		Marofijery/Ankilibory	0					16	250	400	325	87
			Itomboina	36	200	350	256	200	40	400	1000	620	184
			Andremba	8	300	300	300	300	16	400	400	400	0
			Ambatry	68	250	475	362	350	64	400	600	484	66
	Voanjobory	MGA/kp	Efoetse	24	400	500	467	500	28	400	800	579	135
	(bambara groundnut)		Marofijery/Ankilibory	0					8	400	400	400	0
			Itomboina	16	250	300	275	275	8	200	200	200	0
			Andremba	28	200	350	257	250	4	400	400	400	0
			Ambatry	92	88	533	356	367	92	200	500	331	78
Bulb vegetables	Tongolo fotsy	MGA/kg	Efoetse						80	1900	4000	3025	515
	(garlic)	MGA/piec	e Marofijery/Ankilibory						60	100	200	136	39
		MGA/piec	e Itomboina						80	50	150	93	29
		MGA/piec	e Andremba						24	44	100	76	25

		MGA/kg	Ambatry						72	600	2000	1109	438
	Tongolo	MGA/kg	Efoetse						92	650	2500	1274	482
	(onion)	MGA/kg	Marofijery/Ankilibory						72	800	2000	1279	438
		MGA/tas	Itomboina						68	100	200	106	24
		MGA/tas	Andremba						44	100	200	161	44
		MGA/kg	Ambatry						68	400	717	524	95
Fruits	Voasary	MGA/tas <sup>2</sup>	Itomboina						16	200	200	200	0
	(orange)		Andremba						36	100	200	124	38
			Ambatry						72	150	317	251	56
	Akondro (banana)	MGA/tas	Ambatry						80	150	300	211	43
Grains	Fresh corn	MGA/pieco	e Efoetse						16	100	100	100	0
			Marofijery/Ankilibory						28	100	200	143	45
			Itomboina						16	125	217	179	40
			Andremba						12	100	150	125	25
			Ambatry						64	75	300	187	84
	Bajiry	MGA/kp	Efoetse	44	225	400	281	275	28	200	250	240	19
	(millet)		Marofijery/Ankilibory	24	250	250	250	250	48	200	400	288	60
			Itomboina	8	400	400	400	400	8	400	400	400	0
			Andremba	0									
			Ambatry	8	300	300	300	300					
	Rice	MGA/kp	Efoetse						96	400	488	432	28
			Marofijery/Ankilibory						92	400	450	430	23
			Itomboina						96	390	450	417	23
			Andremba						100	400	463	423	25
			Ambatry						96	350	450	398	43
	Ampemba	MGA/kp	Efoetse						16	220	223	222	2
	(sorghum)		Marofijery/Ankilibory						16	200	230	215	17
			Ambatry	12	300	1000	533	300	4	1000	1000	1000	0
	Tsako	MGA/kp	Efoetse	92	200	500	287	250	96	197	300	247	28
	(maize)		Marofijery/Ankilibory	96	193	467	269	250	92	200	350	243	30
			Itomboina	100	177	290	217	210	96	175	342	241	49
			Andremba	100	167	350	220	217	100	170	450	238	63
			Ambatry	96	200	500	294	250	92	150	475	238	72
Pumpkins & Melons	Voatavo (pumpkin)	MGA/pieco	e Itomboina						8	2000	2000	2000	0

			Ambatry	8	400	400	400	400					
	Mody	MGA/piece	e Efoetse						16	200	225	209	12
	(pumpkin)		Marofijery/Ankilibory						28	100	400	175	114
			Andremba						16	25	117	83	40
			Ambatry	44	100	475	243	300	80	25	200	135	41
	Taboara	MGA/piece	e Efoetse	28	525	1600	883	725	48	450	1367	860	312
	(pumpkin)		Marofijery/Ankilibory	32	800	1500	1267	1275	48	383	1000	669	193
			Itomboina	52	317	950	463	383	44	500	700	630	59
			Andremba	32	200	500	381	425	40	200	450	338	74
			Ambatry	80	283	750	449	400	92	250	675	356	124
	Voantango	MGA/piece	e Efoetse	16	250	300	275	275	36	400	1200	724	268
	(sugar melon)		Marofijery/Ankilibory	20	533	800	647	650	20	300	367	343	28
			Itomboina	32	208	583	403	446	32	150	513	321	161
			Andremba	20	500	800	625	600	24	233	500	318	104
			Ambatry	32	350	533	429	400	24	275	400	328	43
	Kiseny	MGA/tas	Efoetse	0					16	200	200	200	0
	(sugar melon)		Marofijery/Ankilibory	16	100	100	100	100	28	100	200	157	45
			Itomboina	64	100	100	100	100	40	100	100	100	0
			Andremba	36	50	100	92	100	20	100	100	100	0
			Ambatry	32	100	200	125	100	56	100	100	100	0
	Vamanga/ Voazavo	MGA/piece	e Efoetse	24	383	500	442	446	36	200	1000	487	304
	(water melon)		Marofijery/Ankilibory	24	500	650	546	525	28	300	600	445	98
			Itomboina	32	167	450	315	333	32	200	250	225	27
			Andremba	16	350	400	375	375	24	233	400	314	72
			Ambatry	36	475	900	606	550	36	200	700	357	146
Roots	Balahazo	MGA/kg	Efoetse	84	500	1000	738	700	72	600	950	838	86
	(manioc dried)		Marofijery/Ankilibory	80	650	900	749	738	72	767	1000	880	55
			Itomboina	100	493	1515	904	742	60	200	600	500	156
			Andremba	72	325	1515	740	606	80	200	600	315	160
			Ambatry	88	475	1515	1011	1009	96	100	600	383	179
	Balahazo	MGA/tas	Efoetse	16	606	700	651	649	8	400	400	400	0
	(manioc fresh )		Marofijery/Ankilibory	28	500	1515	1030	1008	8	400	400	400	0
			Itomboina	60	500	1212	668	549	36	400	1000	500	212
			Andremba	8	303	303	303	303					
			Ambatry	96	303	1515	675	606	88	300	800	555	157
			•										

	Bele	MGA/tas	Efoetse	24	400	1000	775	850	20	850	1000	947	62
	(sweet potatoes)		Marofijery/Ankilibory	48	400	1000	910	1000	36	400	1000	867	265
			Itomboina	64	300	1000	652	700	64	400	1500	840	342
			Andremba	64	267	725	426	400	56	300	400	375	38
			Ambatry	56	200	417	357	379	56	250	817	492	218
Others	Kapiky	MGA/kp	Efoetse	60	183	200	198	200	36	100	200	169	43
	(peanut dried)		Marofijery/Ankilibory	84	150	200	186	200	48	150	200	172	20
			Itomboina	88	90	200	136	143	92	100	200	169	27
			Andremba	76	87	200	130	133	68	100	200	133	28
			Ambatry	64	100	325	219	267					
	Kapiky (peanut fresh)	MGA/kp	Ambatry						64	125	300	213	68
	Kapiky	MGA/kp	Efoetse						96	500	800	669	87
	(peanut without shell)		Marofijery/Ankilibory						84	500	700	616	88
			Itomboina						80	600	800	752	74
			Andremba						88	400	800	658	151
			Ambatry						88	300	750	527	152
	Fary	MGA/pieco	e Efoetse						20	200	500	320	130
	(sugar cane)		Marofijery/Ankilibory						20	100	100	100	0
			Itomboina						36	100	600	494	170
			Andremba						16	200	500	350	173
			Ambatry						84	250	725	452	161
	Sweet potato leaves	MGA/tas	Efoetse						8	100	100	100	0
			Marofijery/Ankilibory						12	200	200	200	0
			Itomboina						16	92	100	96	5
			Ambatry						16	100	100	100	0
	Voatabia	MGA/tas	Efoetse	28	100	250	167	150	36	100	200	139	49
	(tomatoes)		Marofijery/Ankilibory	32	100	200	150	150	40	100	200	170	48
			Itomboina	72	100	150	141	150	16	100	200	138	48
			Andremba	48	100	275	196	200	20	100	100	100	0
			Ambatry	76	200	333	225	200	92	100	300	186	57

Note: Prices in MGA, <sup>1</sup>: kp = kapoaka, a tin cup with content 0.39 l, <sup>2</sup>: pile (tas): local unit with weight of approx. 0.66 kg

#### **Price seasonality**

Figure 2 shows the price development for lojy beans for all markets in the study area. The prices are lowest during the harvesting season in June/July and highest in the lean season in December/January. Similar patterns can be observed for other crops as well.

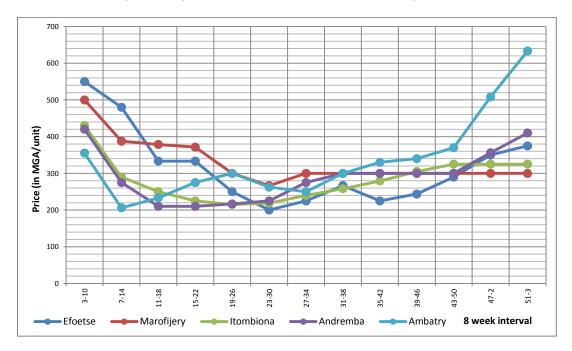


Figure 2 Seasonal price development for 1 kapoaka (0.39 I) of lojy beans in 2013

For a closer analysis, we compared price differences for the harvest and the two lean seasons for all crops for 2013 (table 3). For crops with a high number of observations, the Mann-Whitney test could be applied, confirming that there are differences between harvest and lean season prices for maize, lojy and antsamby beans. However, for maize the difference between harvest and lean season 1 is not significant, while also the samples for the two lean seasons for lojy beans differed.

For 2014, we compared price differences for the harvest and the two lean seasons for all crops (table 3) using the Kruskal-Wallis test. The results also confirmed that there are differences between harvest and lean season prices for maize, dried cassava, peanut without shell, bambara groundnut, cowpea and mungbeans. Prices for all these crops are lower in the harvest season compared to the lean seasons. However, this trend can also be seen for other crops, but is statistically not significant or the number of observations is too low.

Table 3 Seasonal price differences for agricultural crops in harvest and lean seasons in 2013 [in MGA/standard unit]

			Harve	st seas	on		Lean	season	1		Lear	seasor	1 2
Category	Crop	Obs	Min	Max	Mean	Obs	Min	Max	Mean	Obs	Min	Max	Mean
Main crops	Maize	26	150	350	233 <b>(a)</b>	24	150	600	275 <b>(a)</b>	24	200	550	335 <b>(b)</b>
	Cassava (dried)	26	300	712	580	27	400	1515	704	19	700	1515	1187
	Cassava (fresh)	13	454	1515	879	6	303	606	556	5	1515	1515	1515
	Sweet potatoes	23	300	1000	574	0				0			
Beans	Bambara groundnut (voanjobory)	2	225	225	225	6	88	500	244	9	400	600	500
	Cowpea (lojy)	30	150	400	285 (a)	21	180	700	466 <b>(b)</b>	21	300	800	395 <b>(c)</b>
	Hyacinth bean (antake)	0				1	300	300	300	15	200	400	273
	Mungbean (antsamby)	26	200	400	300 (a)	17	300	1300	659 <b>(b)</b>	11	500	1000	732 <b>(b)</b>
	Rice bean (antsambim- bazaha)	6	200	350	272	1	400	400	400	0			
Melons & Pumpkins	Voatavo	0				0				0			
	Mody	0				5	300	600	440	0			
	Taboara	24	200	1500	613	5	400	600	500	3	700	800	750
	Voantango	11	175	900	398	13	300	800	596	0			
	Kiseny	12	50	100	96	0				0			
	Vamanga(voazavo)	9	150	500	297	14	300	800	489	5	500	1000	760
Grains	Millet (bajiry)	11	200	300	250	1	400	400	400	3	300	300	300
	Peanut with shells	28	60	200	135	6	100	200	133	5	150	200	180
Others	Sorgum (Ampemba)	0				0				2	1000	1000	1000
	Tomatoes	4	100	200	175	5	200	400	280	5	150	200	180

Note: prices in MGA; statistically tested distributions highlighted with fat letters; letters in brackets indicate groups significantly different at 5 % level, please see table 2 for units

### **Price differences between markets**

As illustrated by figure 2 and table 5 there are price differences between the markets during the observation period. The visual interpretation of graphs shows that price differences are low between the two neighbouring markets Efoetse and Marofijery, which take also place on two subsequent days. Price information seems to penetrate also fairly well between Andremba and Itomboina, where travel distances are also relatively short, while the price development in Ambatry does not follow closely the pattern of the four local markets.

As shown in table 5, prices are lowest on the plateau markets Itomboina and Andremba for most products occurring at intermediate and high frequencies, while prices are especially high in the littoral region (Efoetse and Marofijery/Ankilibory) at the beginning of the observation period, and in Ambatry at the end of the observation period. The only exception to this pattern are prices for dried cassava, which are lowest and most stable throughout the observation period in the littoral region.

With Mann-Whitney tests (for data from 2013) and Kruskal-Wallis tests (for data from 2014), price differences between markets are found, although the statistically significant group memberships are influenced by large differences in variances between the price distributions, and the composition of groups was not stable across analysed crops.

Table 4 Seasonal price differences for agricultural crops in harvest and lean seasons in 2014 [in MGA/standard unit]

			Harve	st seas	on		Lean	season	1		Lean :	season	2
Category	Crop	Obs	Min	Max	Mean	Obs	Min	Max	Mean	Obs	Min	Max	Mean
Main crops	Maize	30	150	300	210 (a)	20	200	550	338 <b>(b)</b>	19	150	350	267 <b>(c)</b>
	Cassava (dried)	28	100	1000	434 <b>(a)</b>	20	500	1000	688 <b>(b)</b>	11	600	900	727 <b>(b)</b>
	Cassava (fresh)	7	300	550	379	7	400	1000	529	1	750	750	750
Beans	Cowpea (lojy)	28	200	400	288 (a)	20	200	800	453 <b>(b)</b>	18	350	700	423 <b>(b)</b>
	Mungbean (antsamby)	25	200	500	368 <b>(a)</b>	10	300	1000	660 <b>(b)</b>	13	500	800	680 <b>(b)</b>
	Bambara groundnut (voanjobory)	4	200	250	225 <b>(a)</b>	7	300	600	450 <b>(b)</b>	1	350	350	350
Melons &	Mody	9	50	200	105	2	100	150	125	0			
Pumpkins	Taboara	19	200	2000	618	5	300	500	400	1	650	650	650
	Voantango	16	150	1000	384	5	300	1200	610	0			
	Kiseny	14	100	200	121	2	100	100	100	0			
	Vamanga (voazavo)	19	200	500	305	6	250	1000	525	0			
Others	Kapiky (peanut dried)	22	100	200	138	3	150	200	183	1	150	150	150
	Kapiky (peanut without shell)	20	300	800	527 <b>(a)</b>	15	450	800	633 <b>(a)</b>	15	600	800	743 <b>(b)</b>
	Tomatoes	6	150	400	225	2	200	250	225	4	200	250	212

Note: prices in MGA; statistically tested distributions highlighted with fat letters; letters in brackets indicate groups significantly different at 5 % level, please see table 2 for units

Table 5 Availability and prices for agricultural crops based on weekly data in 2013 and 2014

Category	Crop	Unit	Market		2013				20	14		
				Availability (%)	Min	Max	Mean	Availability (%)	Min	Max	Mean	StdDev
Beans	Tsaramaso	MGA/kp <sup>1</sup>	Efoetse					4	800	900	825	50
	(beans)		Marofijery/Ankilibory					4	600	800	650	100
			Ambatry					18	500	800	658	129
	Lojy	MGA/kp	Efoetse	34	100	700	315 <sup>(a)</sup>	32	200	600	350	105
	(cowpea)		Marofijery/Ankilibory	33	200	500	341 <sup>(b)</sup>	29	200	700	341	115
			Itomboina	34	175	500	290 <sup>(a)</sup>	34	200	500	343	78
			Andremba	42	150	700	301 <sup>(a)</sup>	44	200	500	311	87
			Ambatry	31	150	800	340 <sup>(a,b)</sup>	30	200	800	336	136
	Antake	MGA/kp	Efoetse	6	100	300	267	2	300	300	300	0
	(hyacinth-bean)		Marofijery/Ankilibory	8	200	300	250	9	200	300	261	33
			Itomboina	14	130	250	187	22	180	290	219	29
			Andremba	20	200	250	205	18	200	250	228	26
			Ambatry	15	200	500	343	14	250	500	354	82
	Antsamby	MGA/kp	Efoetse	19	300	1000	666 <sup>(a)</sup>	17	200	800	356 <sup>(a)</sup>	131
	(mungbean)		Marofijery/Ankilibory	16	250	1300	491 <sup>(b,d)</sup>	21	300	800	517 <sup>(b)</sup>	140
			Itomboina	22	220	600	348 <sup>(b,c)</sup>	21	300	800	520 <sup>(b)</sup>	146
			Andremba	18	200	1000	344 <sup>(c)</sup>	27	300	1000	476	192
			Ambatry	30	300	1000	485 <sup>(d)</sup>	27	300	1000	469	130
	Antsabim-bazaha	MGA/kp	Efoetse	4	280	450	358	4	400	700	550	173
	(rice-bean)		Marofijery/Ankilibory	0				2	250	400	325	106
			Itomboina	5	200	350	250	7	400	1000	614	212
			Andremba	1	300	300	300	3	400	400	400	0
			Ambatry	15	250	500	370	15	400	600	477	62
Fruits	Voasary	MGA/tas <sup>2</sup>	Itomboina					2	200	200	200	0
	(orange)		Andremba					10	100	200	120 <sup>(b)</sup>	42
			Ambatry					22	150	400	255 <sup>(a)</sup>	72
	Akondro (banana)	MGA/tas	Ambatry					21	150	300	207	51
Grains	Fresh corn	MGA/piece	Efoetse					2	100	100	100	0
			Marofijery/Ankilibory					5	100	200	140	55
			Itomboina					5	100	250	180	57
			Andremba					4	100	200	125	50

			Ambatry					14	75	300	209	86
	Bajiry	MGA/kp	Efoetse	11	200	400	277	11	200	250	245	15
	(millet)		Marofijery/Ankilibory	7	250	250	250	11	200	400	277	52
			Itomboina	1	400	400	400	1	400	400	400	
			Andremba	0				0				
			Ambatry	2	300	300	300	0				
	Rice	MGA/kp	Efoetse					38	400	500	433 <sup>(b)</sup>	31
			Marofijery/Ankilibory					32	400	450	431 <sup>(b)</sup>	25
			Itomboina					35	380	450	420	25
			Andremba					44	400	500	424 <sup>(b)</sup>	27
			Ambatry					30	350	450	396 <sup>(a)</sup>	44
	Ampemba	MGA/kp	Efoetse					4	220	230	223	5
	(sorghum)		Marofijery/Ankilibory					2	200	230	215	21
			Ambatry	4	300	1000	650	1	1000	1000	1000	
	Tsako	MGA/kp	Efoetse	33	180	500	292 <sup>(a)</sup>	42	190	300	247	32
	(maize)		Marofijery/Ankilibory	33	180	600	270 <sup>(a)</sup>	33	200	350	242	31
			Itomboina	34	106	300	217 <sup>(b)</sup>	35	150	350	245	56
			Andremba	40	150	500	235 <sup>(b,c)</sup>	46	150	500	245	79
			Ambatry	31	180	600	307 <sup>(a)</sup>	26	150	550	237	81
Pumpkins & Melons	Voatavo	MGA/piece	Itomboina					1	2000	2000	2000	
	(pumpkin)		Ambatry	1	400	400	400					
	Mody	MGA/piece	Efoetse					3	200	225	208	14
	(pumpkin)		Marofijery/Ankilibory					5	100	400	170	129
			Andremba					4	25	200	94	77
			Ambatry	11	100	600	318	25	25	300	136	68
	Taboara	MGA/piece	Efoetse	7	450	1700	907	13	400	2000	908 <sup>(b)</sup>	450
	(pumpkin)		Marofijery/Ankilibory	9	800	1500	1300	9	350	1000	606 <sup>(b)</sup>	210
			Itomboina	13	200	950	435	11	300	1000	641 <sup>(b)</sup>	169
			Andremba	7	200	500	386	15	200	500	347 <sup>(a)</sup>	92
			Ambatry	22	200	800	457	28	250	700	339 <sup>(a)</sup>	121
	Voantango	MGA/piece	Efoetse	2	250	300	275	10	400	1200	690	331
	(sugar melon)		Marofijery/Ankilibory	5	300	900	620	6	300	400	350	55
	(zakai meion)		Itomboina	11	175	700	416	8	150	600	397	155
			Andremba	7	500	800	629	8	200	600	313	136
			Ambatry	9	300	600	450	6	250	400	317	52
	Kiseny	MGA/tas	Efoetse	0				3	200	200	200	0

	(sugar melon)		Marofijery/Ankilibory	4	100	100	100	5	100	200	160	55
			Itomboina	17	100	100	100	10	100	100	100	0
			Andremba	10	50	100	95	6	100	100	100	0
			Ambatry	5	100	200	120	17	100	100	100	0
	Vamanga/ Voazavo	MGA/piece	Efoetse	6	350	500	433	8	200	1000	431	249
	(water melon)		Marofijery/Ankilibory	7	400	800	550	8	300	600	450 <sup>(b)</sup>	93
			Itomboina	11	150	550	325	6	200	250	225 <sup>(a)</sup>	27
			Andremba	4	200	500	375	7	200	500	300	115
			Ambatry	13	400	1000	600	10	200	700	350	151
Root	Balahazo	MGA/kg	Efoetse	34	500	1000	753	26	600	1000	858 <sup>(b)</sup>	103
	(cassava dried)		Marofijery/Ankilibory	27	600	900	754	24	700	1000	871 <sup>(b)</sup>	62
			Itomboina	33	380	1515	886	15	200	600	487 <sup>(a)</sup>	181
			Andremba	32	300	1515	828	31	200	600	348 <sup>(a)</sup>	186
			Ambatry	28	400	1515	929	29	100	600	355 <sup>(a)</sup>	196
	Balahazo	MGA/tas	Efoetse	5	606	700	644	1	400	400	400	
	(cassava fresh )		Marofijery/Ankilibory	6	500	1515	1025	1	400	400	400	
			Itomboina	15	378	1212	670	7	400	1000	486	227
			Andremba	1	303	303	303					
			Ambatry	33	303	1515	711	26	300	1000	552	182
	Bele	MGA/tas	Efoetse					5	800	1000	940 <sup>(b)</sup>	89
	(sweet potatoes)		Marofijery/Ankilibory					7	400	1000	914 <sup>(b)</sup>	227
			Itomboina					16	400	2000	875 <sup>(b)</sup>	412
			Andremba					21	200	400	376 <sup>(a)</sup>	62
			Ambatry					17	250	1000	482 <sup>(a)</sup>	254
Others	Voanjobory	MGA/kp	Efoetse	5	400	500	480	7	400	800	557	181
	(bambara groundnut)		Marofijery/Ankilibory	0	0	0	0	1	400	400	400	
			Itomboina	2	250	300	275	1	200	200	200	
			Andremba	7	200	400	293	1	400	400	400	
			Ambatry	28	88	600	374	27	200	500	333	82
	Kapiky	MGA/kp	Efoetse	16	150	200	197 <sup>(a)</sup>	10	100	200	180	42
	(peanut dried)	·	Marofijery/Ankilibory	25	150	200	182 <sup>(a)</sup>	16	150	200	172	26
			Itomboina	23	80	200	131 (b,c)	25	100	200	173	29
			Andremba	24	60	200	125 <sup>(b)</sup>	27	100	200	126	29
	Kapiky (peanut fresh)	MGA/kp	Ambatry	18	100	350	208 <sup>(a,c)</sup>	18	100	300	208	71
	Kapiky	MGA/kp	Efoetse					30	500	800	653 <sup>(bd)</sup>	93
		, ,										

(p	peanut without shell)		Marofijery/Ankilibory					28	500	800	614 <sup>(d)</sup>	97
			Itomboina					25	600	800	752 <sup>(c)</sup>	81
			Andremba					36	400	800	656 <sup>(bd)</sup>	158
			Ambatry					27	300	750	531 <sup>(ad)</sup>	154
	•	MGA/piece	Efoetse					3	200	500	333	153
(s	sugar cane)		Marofijery/Ankilibory					4	100	100	100 <sup>(b)</sup>	0
			Itomboina					8	100	600	525 <sup>(a)</sup>	175
			Andremba					2	200	500	350	212
			Ambatry					25	200	750	442	164
Sv	weet potato leaves	MGA/tas	Efoetse	6	400	1000	700	1	100	100	100	
			Marofijery/Ankilibory	10	400	1000	931	3	200	200	200	0
			Itomboina	20	300	1000	630	5	75	100	95	11
			Andremba	24	100	1000	450					
			Ambatry	16	200	450	359	3	100	100	100	0
		MGA/tas	Efoetse	10	100	300	170 (a,c)	7	100	200	129	49
(to	omatoes)		Marofijery/Ankilibory	7	100	200	143 (a,c)	11	100	200	173 <sup>(a)</sup>	47
			Itomboina	17	100	150	143 (a,c)	4	100	200	125	50
			Andremba	17	100	400	206 (a,b)	4	100	100	100 <sup>(b)</sup>	0
			Ambatry	19	200	400	232 (b)	25	100	400	182 <sup>(a)</sup>	66

Note: Prices in MGA; statistically tested distributions highlighted with fat letters; letters in brackets indicate groups significantly different at 5 % level, please see table 2 for units)

#### **Price shocks**

Strong rises and declines are visible especially in lean season prices for several crops but not consistently in all markets. For example, there is a strong increase in lojy beans and maize prices in Efoetse between week 4 and 6, i.e. end of January 2013. Similar increases in maize prices are observed for Marofijery/Ankilibory, while the prices in Andremba and Itomboina remain relatively constant at that time. A similar pattern is visible in week 1 (beginning of January 2014) for lojy beans, maize and sorghum prices in Ambatry and in week 2 (January 2014) for lojy beans and maize prices in Andremba, while prices for maize and lojy beans remain relatively constant in Efoetse. There is also a strong increase in cowpea, mungbean and maize prices in Ambatry and for mungbeans and maize on Andremba market in January 2014. Similar increases are following in Efoetse for cowpea and on Itomboina market for mungbeans in February.

Thus, we can observe localised shocks for several products, which are most likely associated with rainfall. When the rain comes, people like to start sowing immediately on their fields, which increases strongly the demand for seeds. The explanation further substantiated since we observe this pattern only for crops which are sown as they are sold on the market. We do not observe increases in prices for cassava or melons and pumpkins, for which the relation between harvested parts and seeds is not direct.

### Appraisal of results for 2013 by market monitors

The respondents confirmed the seasonal variations of availability and prices between harvest and lean seasons. In addition, differences in climatic conditions (especially occurrence of rainfall) lead to variations in sowing and harvesting periods and thus in comparative prices between markets. The respondents also traced seasonal fluctuations of prices to single events, e.g. traders from other villages visiting the market, or high prices on the central market in Toliara. While some price differences between markets corresponded to their experience (e.g. for lojy beans), others (e.g. price differences for cassava between Itomboina VS. Andremba and Itomboina Efoetse/Marofijery/Ankilibory) were contrary to their personal observations.

Respondents also confirmed the occurrence of price shocks for maize and lojy beans after rainfall events. In addition, they named the supply of lojy beans and maize by the World Food Programme as an important cause for decreasing/not further rising prices in April 2013 and December 2013. We directly asked for the effect of a thunderstorm in April 2013 on prices: While in Efoetse, Marofijery, Itomboina and Andremba respondents could not remember any effect of this storm on prices, the respondent in Ambatry stated a strong effect.

Apart from explaining parts of the influences and shocks on prices, respondents confirmed the different demand and supply chains of the markets they are familiar with: While the markets in Efoetse and Marofijery/Ankilibory are visited by traders from Toliara and Itampolo, traders and farmers from Betioky and the Onilahy region frequent the markets on the plateau. The trade activities between the littoral zone and Itomboina are especially strong, but with apparently loose intensity in the lean seasons due to security problems (malaso).

## **Livestock products**

#### **Availability**

Table 6 depicts the availability of different categories of goats and sheep as sums over the five markets as moving four week averages. The total number of recordings is slightly lower for sheep

than for goats. Recordings are highest among the female categories, however, for them also more categories were available. When leaving aside male kids, more recordings are available for castrated goats and sheep in comparison to billy-goats and rams. Among goats, vibine goats are most widely available, while castrated goats have the most recordings among the 2 year olds. Among sheep, most recordings occur for vantone sheep (1 year old) and tongaline sheep (4 months to 1 year). The sale recordings drop very much with higher age of the animals.

Regarding differences between the markets, most recordings were done in Ambatry and Marofijery/Ankilibory, while least animals are available in Andremba (the total number of recordings reaches only a quarter of the entries of other markets). Goats are available less frequently on the plateau, while for the other markets the availability of goats and sheep does not differ much. In addition, animals in age classes from six to eight years were not recorded on the plateau. For sheep, even the 5 year age class is completely missing.

Table 7 shows the availability of zebu in the different categories. Males are available as bulls, trained charrette-zebus (konda) or castrated males. From two year old zebus, most males are available as bulls, while the differences level out in the higher age categories. Males are recorded up to an age of 13 years, while females recorded in categories with up to 8 calves born. The age of these females can be up to 16 years. Among all categories of males, most recordings occur in the age class 2 years while young bulls are slightly more often available as sakany or temboay. Bulls can still be castrated at a young age and trained as charrette zebus; thus the distinction between categories in the young age classes is still flexible. Females are most often sold as temboay, sakany and tamana.

There are strong differences between the availability of zebus on the different markets. While Ambatry offers the most constant availability of zebus in total, only 11 and 2 recordings occurred in total in Andremba in 2013 and 2014, respectively.

Table 6 Availability of goats and sheep categories separated by gender

Category	Category description			Go	ats						9	Sheep	
		2013				2014		2013			2014		
		Castrated	Male	Female	Castrated	Male	Female	Castrated	Male	Female	Castrated	Male	Female
Female with kid	Female of any age with kid			85	-	-	58			73	-	-	39
Tohetse	Pregnant female			52	-	-	56			59	-	-	41
Betsiterake	Female with no parturition			57	-	-	86			47	-	-	63
Valoanake	8 years	16	4	4	15	7	28	4	0	0	7	4	23
Fitoanake	7 years	25	20	18	21	11	17	25	26	12	14	14	19
Eneanake	6 years	36	31	22	26	21	28	26	22	22	30	15	24
Limianake	5 years	51	36	39	36	23	37	42	36	29	32	26	30
Efatsanake	4 years	40	43	40	43	34	49	38	41	42	53	30	32
Teloanake	3 years	74	47	56	62	50	54	52	39	38	57	45	46
Roanake	2 years	80	45	51	82	57	56	56	45	53	66	63	44
Raikanake	1-2 years	72	46	51	67	59	46	74	48	54	51	45	44
Tamana	Female 1-2 years			69	-	-	88			61	-	-	77
Vantone	1 year	27	93	91	66	91	36	4	86	95	50	83	44
Antonone	8 months to 1 year and 6 months		30	19	40	33	43		49	28	32	39	25
Vibine	6 months to 1 year and 2 months		100	100	70	91	95		66	84	43	85	92
Tongaline	4 months to 1 year		92	88	58	79	72		69	92	44	59	66
Gorogan	2-6 months		26	17	19	40	35		19	26	13	28	39
Solaloha	3-9 months		58	49	9	42	31		55	55	20	39	27
Malita	New born to 3 months		12	5	2	6	4		3	5	0	5	4
Total category		421	683	913	601	637	919	321	604	875	505	576	779
Total animal		2017			2157			1800			1860		

Notes: Figures are sums over 5 markets from moving four week averages; 125 recordings would represent full availability on all five markets)

Table 7 Availability of zebu categories in 2014 separated by gender

Category	Category description		201	3		2014					
		Male (bulls)	Konda	Castrated	Female	Male (bulls)	Konda	Castrated	Female		
Female with kid	Female of any age with kid				30	-	-	-	17		
Tohetse	Pregnant female				28	-	-	-	22		
Betsiterake	Female with no parturition				57	-	-	-	44		
Renen'aombe valoanake	8 parturitions					-	-	-	3		
Renen'aombe fitoanake	7 parturitions				21	-	-	-	5		
Renen'aombe enenake	6 parturitions				19	-	-	-	9		
Renen'aombe limianake	5 parturitions				23	-	-	-	16		
Renen'aombe efatsanake	4 parturitions				37	-	-	-	20		
Renen'aombe teloanake	3 parturitions				29	-	-	-	18		
Renen'aombe roanake	2 parturitions				31	-	-	-	32		
Renen'aombe raikanake	1 parturition				27	-	-	-	13		
Tamana	1-2 years, good body condition				72	-	-	-	69		
Foloteloamby ay	13 years	6	10	7		0	5	0	-		
Foloroamby ay	12 years	6	12	9		3	7	8	-		
Foloraikamby ay	11 years	8	14	14		5	12	18	-		
Foloay	10 years	18	22	18		10	11	13	-		
Siviay	9 years	21	13	16		13	10	14	-		
Valoay	8 years	18	28	23		12	15	15	-		
Fitoay	7 years	21	29	31		15	16	16	-		
Enenay	6 years	23	28	24		17	23	18	-		
Limiay	5 years	23	36	34		18	25	21	-		
Efatsay	4 years	36	37	35		22	32	37	-		
Teloay	3 years	62	51	43	32	47	46	45	30		
Roay	2 years	70	53	49	52	40	60	36	52		
Sakany	1 year and 6-11 months	71	41	21	73	59	38	42	51		
Temboay	1year and 0-6 months	79	28	23	78	63	51	52	66		
Raiay	1 year	0	2	4		-	-	13	-		
Drotsy						17	17	10	19		
Gorogan	7 months to 1 year and 3 months	51	3	12	42	36	9	16	17		
Solaloha	5 months to 1 year	28	1	4	11	20	10	10	4		
Malita	New born up to 4 months	11	0	0	9	2	1	0	4		
Total in category		552	408	367		399	388	384	243		

Notes: figures represent sums over 5 markets from moving four weeks averages; 125 recordings would represent full availability on all five markets

### Price according to age class

The fine recording of age classes for different animals allows a comparison of prices between different animal categories. Figure 3 shows the price development through the age classes for male and female sheep for the five different markets. Prices for male sheep range from 10,000 MGA for small gorogan sheep up to 70,000 MGA for 8 year olds. A nearly linear increase in prices is visible with increasing age, while there is no drop in price for comparably old sheep. Similar developments (sometimes with increasing variation of data in the higher age classes) are visible for male goats and zebu as well. The price for females ranges from 10,000 MGA to 90,000 MGA, whereas older age classes in Ambatry are responsible for the maximum range. An increase in prices is visible at young age classes of females up to tamana and stabilizing in older age classes. Similar tendencies are visible for other female goats and zebu as well.

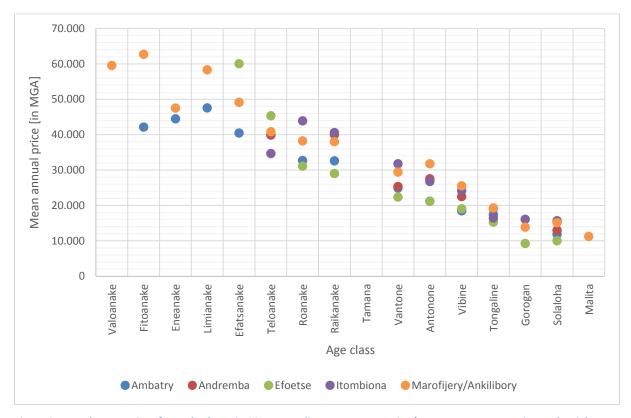


Figure 3 Annual mean prices for male sheep in 2014 according to age categories (youngest age categories at the right side)

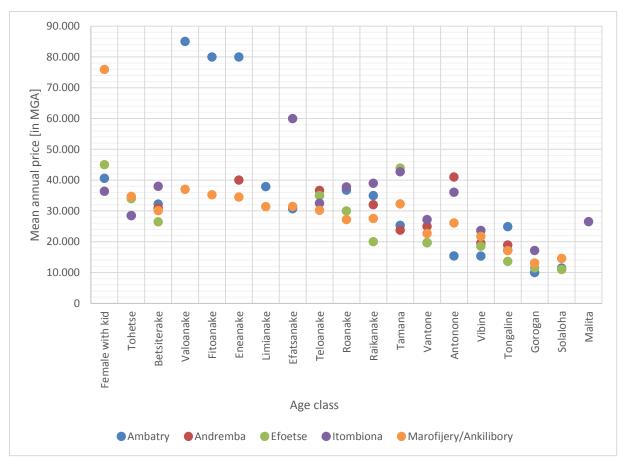


Figure 4 Annual mean prices for female sheep in 2014 according to age categories (youngest age categories at the right side)

#### **Price seasonality**

Seasonal price differences for live animals are not as pronounced as for crops. While a slight trend to higher prices in July/August is visible for goats and sheep, seasonal price differences for zebus are nearly absent in the graphs. The diagrams in figure 5 and 6 show the development for female sheep (Vibine) and female zebu (Tamana) in 2014 (see more diagrams 'DiaLiveStock\_Price\_Development\_20160214'). Prices tend to be higher between week 30 and 45 for female sheep, but the trend cannot be seen for other livestock categories. That prices tend to be higher in the harvest season, which can be explained with increased demand due to the upcoming festivities and investments of earnings from harvest sales. The tendency is especially visible for Efoetse, Marofijery/Ankilibory and Itomboina, while the trend is not equally clear for Ambatry. The development for the female zebu does not show this trend. Low observation numbers further complicate the analysis for most livestock categories.

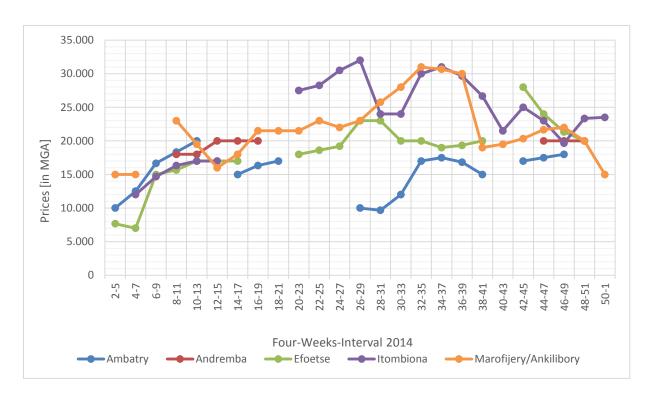


Figure 5 Seasonal price development for female sheep (Vibine) in 2014

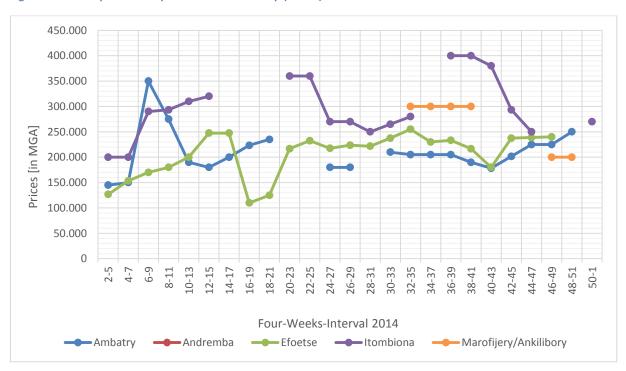


Figure 6 Seasonal price development for female zebu (Tamana) in 2014

#### Price differences between the markets

The five monitored markets differ in the availability of live animals, as well as in prices. Most recordings for nearly all categories of livestock were done in Ambatry, while far least recordings are available for Andremba. Mean prices for most livestock categories are highest in Ambatry for castrated, female and konda zebus in the older age categories, although other markets have less comparable observations. Male zebus are more expensive in Efoetse for older age classes. Younger livestock categories showed same mean price development. In general, price development for zebu

seems linear with higher prices for older ages. Goats and sheep show a similar linear trend, but without a clear distinction between the markets. Castrated goats and sheep as well as female sheep seem to be more expensive in Ambatry.

We did not apply statistical tests to evaluate differences between markets since values are relatively close and it is unlikely to find systematic differences over several livestock categories.

#### Appraisal of results of 2013 by market monitors

As for the crops, market monitors or other key persons in the market villages were asked for their thoughts on diagrams with monitored data. Besides seasonal developments, we discussed diagrams displaying the price development over age classes similar to figure 3 and 4.

Regarding seasonality, all respondents confirmed that prices for goats and sheep are higher in the harvest season as people sell their harvest and invest the cash in small stock. In addition, at that time animals are slaughtered in social events. Harvest failure (*kere*) corresponds with very low prices of animals. For the respondents, it was understandable that zebus do not show the strong fluctuations since most people do not earn enough cash with their harvest to invest directly in zebus. "Collecting" zebus for social events is a longer-term project.

Regarding the price developments over age classes, respondents emphasised that body condition does influence the price more strongly than age. For female animals, they confirmed that tamana achieve particularly high prices since this animal category is defined by good body condition. The steady rise of prices over age classes for male animals was not confirmed, but rather body condition (fatness) said to be the main determinant. Apart from body condition and age, the price for zebus is positively influenced by colour (particularly red) and big horns. Big horns seem to play a larger role among the Mahafaly ethnic group around Ambatry.

The respondents saw differences between the markets particularly regarding the availability of animals. Itomboina is well known in the study region as a livestock market since buyers come from the Onilahy region. It was confirmed that the livestock market in Andremba is not very lively. Apparently, livestock resellers ("patrons") coming from outside the region to the local markets are potent livestock buyers especially in the lean season period and influence the livestock prices positively by their presence.

#### Prices for milk and meat

Besides live animals, milk and meat are sold on the monitored markets. Table 8 depicts summary statistics of milk and meat prices. For 2013, the price for zebu and goat milk ranges from 100 to 300 MGA, but has a stable mean and median around 200 MGA. For 2014, the price for zebu and goat milk ranges from 150 to 450 MGA, thus is slightly higher than in 2013. Sheep milk occurred only three times on the market in Itomboina in 2013, but is otherwise taboo to be consumed among the Mahafaly and Tanalana ethnic groups.

Sheep, goat and zebu meat are sold by butchers on the markets with goat meat occurring most frequently. Sheep meat occurred in Ambatry as often as goat meat, but only seldom on the markets of Itomboina and Andremba, respectively. This can be explained with the less widespread distribution of sheep on the plateau. In the littoral region, sheep meat occurred less often in comparison to goat meat. The meat prices are nearly the same for all livestock types and range between 2,000 and 6,000 MGA per kg for all markets.

Table 8 Availability and prices for milk and meat on the monitored markets in 2014

						2013				2014		
Item	Market	Unit	N	Min	Max	Mean	Median	N	Min	Max	Mean	Std.Dev
Meat of goat	Efoetse	MGA/kg	34	3,500	4,500	4,000	4,000	20	4,000	4,000	4,000	
	Marofijery/Ankilibory	MGA/kg	29	3,000	4,000	3,793	4,000	28	3,000	4,000	3,832	272
	Itomboina	MGA/kg	33	2,500	6,000	5,273	5,500	20	4,500	5,000	4,975	112
	Andremba	MGA/piece <sup>1</sup>	25			1		19				
	Ambatry	MGA/kg	33	3,000	6,000	4,961	5,000	22	3,000	5,000	4,159	473
Meat of sheep	Efoetse	MGA/kg	16	4,000	4,000	4,000	4,000	3	4,000	4,000	4,000	
	Marofijery/Ankilibory	MGA/kg	4	3,000	4,000	3,625	3,750	3	2,500	3,500	3,167	577
	Itomboina	MGA/kg	1	4,000	4,000	4,000	4,000	2	5,000	5,000	5,000	
	Andremba	MGA/piece <sup>1</sup>						1				
	Ambatry	MGA/kg	31	3,000	6,000	4,952	5,000	22	3,000	5,000	4,023	326
Meat of zebu	Efoetse	MGA/kg	25	3,000	4,000	3,700	4,000	21	4,000	4,000	4,000	
	Marofijery/Ankilibory	MGA/kg	8	2,800	4,000	3,725	4,000	6	3,500	4,000	3,917	204
	Itomboina	MGA/kg	22	2,000	4,000	3,177	3,500	14	2,500	3,600	3,050	268
	Andremba	MGA/piece <sup>1</sup>	2	2,000	2,000	2,000	2,000	2				
	Ambatry	MGA/kg	31	4,000	6,000	4,468	4,000	20	4,000	4,500	4,100	205
Milk of goats	Efoetse	MGA/kp	37	200	300	218	200	28	200	300	225	44
	Marofijery/Ankilibory	MGA/kp	23	100	200	191	200	30	200	300	210	31
	Itomboina	MGA/kp	18	100	600	228	200	13	200	200	200	0
	Andremba	MGA/kp	14	100	200	157	200	16	150	200	175	26
	Ambatry	MGA/kp	4	133	166	158	166	0				
Milk of sheep	Efoetse	MGA/kp	0					0				
	Marofijery/Ankilibory	MGA/kp	0					0				
	Itomboina	MGA/kp	3	150	200	183	200	0				
	Andremba	MGA/kp	0					0				
	Ambatry	MGA/kp	0					0				
Milk of zebu	Efoetse	MGA/kp	10	200	200	200	200	5	200	200	200	0
	Marofijery/Ankilibory	MGA/kp	6	200	200	200	200	0				
	Itomboina	MGA/kp	10	150	200	160	150	11	150	200	195	15
	Andremba	MGA/kp	16	100	200	163	150	16	150	200	169	25
	Ambatry	MGA/kp	15	200	350	257	250	20	150	450	334	88

<sup>&</sup>lt;sup>1</sup> Statistics not calculated as conversion of diverse units not possible

## **Alimentary plants**

For inhabitants of the Mahafaly Plateau region, alimentary plants are an important supplement of the diet. While some fruits enhance the daily food supply during their availability, especially tubers are an inferior substitute for cassava and rice during the lean season.

#### **Availability**

A list of 43 alimentary plants derived from the Household Baseline Survey data was proposed for monitoring of prices. However, only some of them actually occurred on the markets during the observation period 2013 (21) and again in 2014 (19). Furthermore, many of them are traded infrequently and only on one or two markets. Thus, for the other alimentary plants, we can assume that they are not traded regularly on the markets and that nearly no market prices exist. Table 9 depicts availability and prices of alimentary plants on the monitored markets.

Among the most frequently occurring alimentary plants are baboky (yam), kily (tamarind fruits), lamonty, manga (mangoes), ovy ala (yam) and tsinefo fruits. For 2013, the widest range of products is offered in Ambatry, followed by Marofijery/Ankilibory, while least alimentary plants are recorded for the market in Efoetse. For 2014, the widest range of products is offered in Itomboina (14 observations), followed by Ambatry and Andremba (11, respectively), Marofijery/Ankilibory (9), while least alimentary plants are recorded for the market in Efoetse (5). While some fruits like mangoes, the fruits of raketa (Opuntia spp.) and tsinefo are clearly available only seasonally, other fruits (e.g. tamarind fruits) and tubers (e.g. yam species, e.g. baboky, ovy ala) are offered on the markets all year round.

Table 9 Availability and prices of alimentary plants on the monitored markets

	Market		2013						2014						
Plant		Unit	Obs.	Min	Max	Mean	Median	Obs.	Min	Max	Mean	Std.Dev			
Angily	Itomboina	MGA/piece						2	200	200	200	0			
Baboky	Ambatry	MGA/piece	24	100	400	208	200	25	150	300	202	44			
	Andremba		1	100	100	100	100								
	Itomboina		25	100	250	158	150	21	100	200	171	46			
	Marofijery/Ankilibory		1	200	200	200	200								
Felempasy	Andremba	MGA/kp	1	150	150	150	150								
	Marofijery/Ankilibory		1	150	150	150	150								
Giseny	Ambatry	MGA/piece	3	200	250	217	200								
Guava (goavy)	Ambatry	MGA/tas	20	100	250	160	200	15	100	200	143	37			
Katro	Andremba	MGA/tas						1	100	100	100	0			
Kily	Ambatry	MGA/kg	20	100	400	177	175	13	100	175	125	35			
	Andremba							3	100	100	100	0			
	Itomboina		26	50	200	138	150	17	100	200	158	24			
Kiseny	Ambatry	MGA/tas	3	100	100	100	100	12	100	100	100	0			
	Andremba		8	50	100	94	100	4	100	100	100	0			
	Itomboina		2	100	100	100	100	9	100	100	100	0			
	Marofijery/Ankilibory							3	100	200	167	58			
Lalangy	Marofijery/Ankilibory	MGA/kp	4	20	200	130	150								
Lamonty	Ambatry	MGA/kp	16	50	200	116	100	14	50	100	96	13			

	Andremba							3	50	50	50	0
	Efoetse							2	100	200	150	71
	Itomboina							15	50	100	59	18
	Marofijery/Ankilibory							12	100	200	158	42
Langolora	Andremba	MGA/kp	1	50	50	50	50					
Manga	Ambatry	MGA/tas	11	100	200	136	100	7	100	100	100	0
	Andremba							8	100	200	138	52
	Efoetse							3	200	200	200	0
	Itomboina							13	100	200	138	51
	Marofijery/Ankilibory							9	200	200	200	0
Moky	Efoetse	MGA/piece						2	100	200	150	71
	Marofijery/Ankilibory							3	100	100	100	0
Notsoke mena	Andremba	MGA/tas						3	100	100	100	0
	Itomboina	,						2	100	100	100	0
Ovy ala	Andremba	MGA/piece	13	200	200	200	200	2	200	200	200	0
5.7 5.5	Itomboina		30	150	300	197	200	21	100			56
Paky	Itomboina	MGA/kp						10	400	400	400	0
Raketa	Ambatry	MGA/tas	6	50	100	92	100	4	100	100	100	0
Naketa	Andremba	WIGA/tas	5	50	100	90	100	1	100	100	100	0
	Efoetse		7	100	200	129	100	1	100	100	100	O
	Itomboina		,	100	200	123	100	5	100	100	100	0
	Marofijery/Ankilibory		2	100	200	122	100					0
Calina		NACA /I	3			133		5	100	100	100	
Sakoa	Ambatry	MGA/kp	9	250	400	328	300	21	300	800	483	153
	Andremba		4.4	400	450	405	400	2	400	400	400	0
	Itomboina		11	400	450	405	400	9	200	400	378	67
Samangy	Marofijery/Ankilibory	MGA/kp	2	100	100	100	100					
Sele	Ambatry	MGA/kp						10	100	100	100	0
	Itomboina		8	100	100	100	100	2	100	100	100	0
	Marofijery/Ankilibory							3	200	200	200	0
Selempasy	Ambatry	MGA/kp	2	150	200	175	175					
	Andremba		1	100	100	100	100	3	100	100	100	0
	Efoetse							1	100	100	100	0
	Marofijery/Ankilibory		1	200	200	200	200	8	150	200	175	27
Tsinefo	Ambatry	MGA/kp	10	100	100	100	100	17	100	100	100	0
	Andremba		5	50	100	70	50	3	50	50	50	0
	Efoetse		8	100	100	100	100					
	Itomboina		19	20	50	36	30	11	10	100	42	31
	Marofijery/Ankilibory		6	100	200	117	100	19	100	200	118	38
Tsingilo	Efoetse	MGA/kp	4	100	100	100	100					
	Marofijery/Ankilibory		2	100	100	100	100					
Tsotsoky	Ambatry	MGA/piece		_	_			1	20	20	20	0
	Efoetse		1	100	100	100	100	10	40	100	94	19
	Itomboina		2	50	100	75	75	4	50	100	88	25
	Marofijery/Ankilibory		2	100	100	100	100					
Velay	Ambatry	MGA/piece	2	150	200	175	175					
Voatany	Marofijery/Ankilibory	MGA/piece	2	100	150	125	125	5	100	200	130	45
•	• •	=										

### **Price seasonality**

As noted above, especially fruits are only seasonally available on the markets. For the products occurring regularly on the market, seasonal differences in prices might be caused by (1) seasonally changing quality and available quantities of the product or by (2) seasonally changing demands and willingness to pay for the product from consumers. However, price seasonality is hard to corrobate, since effects may differ between products and only in few cases data for two or more markets are available (see diagrams in file 'Dia\_AlimCrops\_20160207'). For example, prices for baboky in Ambatry rose at the beginning of 2013 to 300-400 MGA/piece and at the beginning of 2014 to 250-300 MGA/piece while they were lower (100-150 MGA/piece) in July-October. However, similar data from Itomboina did not show any systematic price changes. The data for Tsinefo shows high prices before week 25 (100-200 MGA/kp) and then prices suddenly decreasing on markets in Marofijery/Ankilibory and Itomboina (25-100 MGA/kp) in 2014. Contrary, prices in Ambatry are not changing over the year. These patterns mirror more or less the crop price dynamics.

For tamarind fruits (kily), prices in Ambatry are highest in September-December (approx. 200 MGA/kg) compared to 120-150 MGA/kg in February 2013. A similar trend with later peak prices (in November/December) is visible in the tamarind fruit price recordings for Itomboina. For this product, the source of price changes is most likely a seasonally changing quality, as fruits become full ripe in the last quarter of the year.

#### Price differences between markets

Differences in prices for alimentary plants between the monitored markets are not observable due to data limitations.

#### **Discussion**

#### Methods

We observed market prices for local products on five markets in the Mahafaly Plateau region over one year. No other price information of similar detail from the same region with which our results can be compared is available to us.

The recorded data and thus the results may be influenced by the methods of data collection. Prices are not fixed or officially recorded, thus they are a result of bargaining between buyers and sellers on the local markets. Consequently, actually achieved prices per unit are likely to vary between different transactions, according to exchanged amounts as well as during the course of the market day. In addition, there might be variations according to unobserved characteristics, e.g. for crops according to quality.

In the monitoring we did not record results of transactions but expected prices by the sellers of products in a similar time window on each market day. Thus, there might be some deviation between recorded expected prices and actually achieved prices through transactions. In addition, we recorded data just for a limited amount of sellers, which does not allow the calculation of an average price per market day. The price differences are likely to be fairly low for products with relatively stable prices and frequent transactions, but there might be considerable deviations for products with high price

volatility. In general, we can expect actual prices to be somewhat lower than the recorded prices in our data.

### **Crops**

The market data for different crops revealed the seasonality as an important factor influencing the availability and prices. Regarding availability, only staple food crops were found on nearly every market in the region, while other crops, e.g. a broad variety of pumpkins and melons as well as some bean species, were only available seasonally or occasionally. These results can be traced to the harvesting seasons of the different crops. For staple foods, prices were found to vary strongly according to the season, with prices being highest in the lean season (planting and growing season) while prices dropped in the harvest season. Thus, seasonal effects were highly visible in the data.

We observed differences between the markets regarding the availability and prices as well. Ambatry as a regional market offers a broader and more constant range of crops compared to the four local markets. Regarding price differences, we found in tendency lower prices on the plateau compared to the two littoral markets and Ambatry. This may be related to a comparably higher crop production and lower infrastructural access to plateau villages compared to Ambatry (which is located close to the RN 10) and the two littoral villages (where transport to the regional centre Tulear is comparably easier through waterways and the road running parallel to the sea shore).

In a detailed comparison of prices between Andremba vs. Itomboina and Itomboina vs. Ambatry we observed systematic differences. While in the harvest season the prices in the more remote market (Andremba or Itomboina, respectively) were lower than in the more central market (Itomboina or Ambatry), the pattern was reversed in the lean season. Interplay between transport costs and relative supply and demand is the most likely explanation for this pattern. In the harvest season there is abundant supply of crops in the remote market as each farmer tries to sell crops to generate cash. Traders use the relative abundance of crops to negotiate lower prices which also pay off the transport costs to the more central markets. In contrast, in the lean season, there is a comparably high demand of staple food crops in the remote village since smallholders whose subsistence stock is finished try to buy crops on the market. Traders bringing staple food from more central villages or local villagers having stocked products offer only a scarce supply of products. This leads to comparably high prices in the remote villages. For beans and maize, prices in the lean season increase heavily after rainfall events since households looking for seeds are willing to pay very high prices.

Feedback interviews with the market monitors on price diagrams confirmed these relationships, especially the effects of seasonality and seed demand. According to these local observations, interventions of the World Food Programme by food for work schemes caused food prices to fall during lean times.

### **Livestock products**

Prices for live animals were recorded in locally used very fine categories, specifying gender, age, and reproductive stage of the animal: For example, zebu prices were recorded in 72 categories. However, we did not observe the body condition of sold animals, which causes unexplained variation in the data.

In contrast to crop prices, the influence of seasonality on prices of live animals is rather low. For zebus, no influence is visible, while for female sheep and goats somewhat higher prices can be observed in the harvest season especially on the littoral markets of Efoetse and Marofijery/Ankilibory. Thus, if any seasonality can be stated, it runs contrary to the pattern of crop prices, which are lowest during the harvest season. The pattern can be explained with increased demand for small stock as after the harvest season people invest cash earned from arable farming activities in livestock and the festivity season in August/September, where livestock is exchanged and consumed in larger quantities. This pattern was confirmed in the feedback interviews with market monitors. The "festivity effect" is not visible for zebus, although they are a main status symbol and highly valued gift. In addition, we found no systematic influence of the seasonally variable body condition of animals on the price. Although animals tend to be fatter at the end of the rainy season and thinnest at the end of the dry season, we did not observe price differences which can be related to that effect.

A well visible influence on the animal price in the data regardless of its body condition is the age of the animal. It is possible to evaluate this effect in detail due to the many age categories distinguished in the data. Contrary to common expectations, for most markets (except Ambatry) the price for male animals increases nearly linearly with higher age of the animal. Feedback interviews could not confirm this relationship. Part of this effect can be explained with increasing body weight and horn size with age especially for zebus. For female animals, the price remains in general stable once they have reached the reproduction age, but, again, we do not observe systematically decreasing prices with increasing age.

We observed differences between the markets regarding the availability of livestock as well as slight tendencies regarding price differences. The highest presence of livestock was observed on the market of Ambatry, while animals were available only occasionally in Andremba. In addition, animals of higher age categories (more than 7-8 years for zebus and 4-5 years for goats and sheep) were not available on the plateau markets of Andremba and Itomboina, although the categories were known to the market monitors. Possible reasons might be a generally lower availability of older animals in this region, cultural constraints in the sale, or a preference of home slaughter of older animals. Mean price differences were only observed as tendencies since the overall variation in prices would override differences in statistical tests. For most animal categories, prices were highest for Ambatry and partly for Itomboina, while mean prices were lower for most animal categories (except young goats and sheep) on the littoral markets of Efoetse and Marofijery/Ankilibory.

## **Alimentary plants**

Despite the price recording was proposed for more than 40 different alimentary plants, only half of them actually occurred during the observation period on the markets. Thus, a wide range of alimentary plants is not traded on the markets although evidence of the household baseline data suggests that they are consumed. For the traded plants, the majority of them only occur occasionally or seasonally, which is the case especially for fruits with seasonal harvesting times. Only tamarind fruits and yam species are found regularly on some markets.

We could not sufficiently corrobate seasonal price variations and price differences between markets due to insufficient data points, however, seasonal quality and available quantity changes as well as changes in consumer demand may influence price developments. Nevertheless, the data suggests that price developments depend on the specific plant concerned, its seasonal dynamics and valuation

by the customers. The price dynamics for a seasonally available fruit like mango are certainly different from the price of yam tubers, which serve as lean season food and are an inferior replacement for cassava and rice.

In sum, the evidence from the market monitoring for alimentary plants underlines that consumable forest products are predominantly home consumed and have only a limited importance as traded goods. If existing, the marketing chains for most of those products are short and largely driven by local availability and demand.

## Determinants of availability and prices

The market monitoring data of 2013 and 2014 shows availability and price dynamics which are typical for rural markets. Although the basic forces of supply and demand are crucial for shaping prices on the markets, we found for agricultural crops strong seasonal price changes and price differences between the markets which can be explained by remoteness/centrality of markets in combination with varying transport costs. The pattern is consistent with an outflow of agricultural products during the harvest season and an inflow of the same products during the lean season. According to the data, seed supply is a problem in the study area, since prices for seeds rise dramatically when it rains. The markets for livestock products exhibit less seasonality and less price differences between markets. Interestingly, the price for comparably old animals does not drop significantly. In detail, findings regarding seasonality and price differences between age classes are consistent with the function of livestock as savings in households.

Viewed together over all three product classes (crops, livestock and alimentary plants), the most important factors for explaining availability and price fluctuations are (1) seasonality of land use, (2) infrastructural deficits resulting in a high cost of transport and (3) consumer preferences, resulting from the logic of farm-households relying partly on subsistence, and from other socio-cultural factors. An important factor, though not observable in the data, is the influence of precipitation and thus harvest quantity on the level of prices. According to information from local people, prices for agricultural products in drought years are generally higher than in years with abundant rain and a good harvest. As in 2013 and 2014 the harvest was rather moderate or low, the observed prices are likely to be rather high in a cross-year comparison. However, this point can be only investigated through a longer term monitoring of market data.

Despite the market monitoring data reveals important patterns of rural markets in the Mahafaly Plateau region, it cannot provide a full market analysis and the findings remain partly incomplete. Important questions left out here, which constitute potential for further studies, are (1) marketing chains resulting from trader activities and their strategic decisions, (2) the question of storage especially of cassava, which influences significantly seasonal price changes of the most important crop and is strategically done by traders in the villages, and (3) the influence of the overall precipitation and the quantity of harvest on yearly prices.

# Findings in a nutshell

 We observed market data for crops, livestock and alimentary plants on five different markets in the Mahafaly region.

Main results of crop price monitoring

- Basic agricultural products are constantly available on all markets, while other products are available only seasonally or occasionally. The range of products offered is higher in more central markets.
- Markets for agricultural crops are strongly seasonal. Prices are low in the harvest season and high in the lean season, which can be explained by seasonal variations of supply and demand. The onset of rain is a shock for prices of maize and beans, since a strong increase in demand for seeds occurs.
- Remoteness/centrality of the market influences prices through transport costs and the forces of relative supply and demand. Thus, prices for agricultural products in remote villages are lower than in more central villages in the harvest season, while prices in remote villages are higher than in more central villages in the lean season.

#### Main results of livestock prices

- Prices for livestock products were recorded in very fine categories, specifying gender, age and reproductive stage of the animal. E.g. zebu prices were recorded in 72 categories by the market monitors.
- The most often sold animals are older calfs (vibine or vantone for sheep and goats, temboay for zebu) while old animals occur less often on the market. Animals above 3-4 years among goats and sheep and above 7-8 years for zebu occur less often on the plateau markets, with especially few animals being available on the market in Andremba.
- Prices for male animals increase with the age of the animal, while for female animals prices remain constant through their life time period once they reached a productive age.
  According to local information body condition is the most important determinant of livestock prices.
- Seasonality is also present on livestock markets. Prices for small stock are higher in the harvest season but lower in the lean season. This pattern is caused by increased investment of cash in livestock and consumption in social events which occur predominantly in this season.

### Main results for prices of alimentary plants

- Although price recording was proposed for more than 40 plants only half of them actually occurred on the markets during the observation period. This underlines that consumable forest products are predominantly used for subsistence but have only limited importance as traded products.
- Among the most frequently occurring products are tamarind fruits and yam species, while fruits like mangos and fruits of Opuntia spec. are only seasonally available.
- Due to a lack of data, we cannot prove seasonal price differences and price differences between the markets; however, price dynamics differ most likely according to the nature of the product and consumer valuations.

#### Determinants of availability and prices

- Basically, market forces of supply and demand influence price fluctuations in the study area. Thus, extremely distorted markets for some products are unlikely.
- Other important factors influencing prices are (1) the seasonality of supply, especially for agricultural crops, (2) high transport costs due to infrastructural deficits, and (3) consumer

- preferences from rural, partly subsistence farm-households. The high demand for seeds after rain events in the lean season causes price shocks.
- A factor with significant influence on the price level for products during the year is according to local information the amount of precipitation and thus the quantity of the harvest. However, as the observation period covers only one year (2013/beginning of 2014) in which the harvest was moderate, cross-year comparisons are not possible and the factor remains unobserved.
- Further potential for studies in market analysis is seen in the analysis of marketing chains, trader's strategic behaviour, and storage of agricultural products.



